TaMo in driver's seat to combat headwinds

Analysts largely upbeat about firm's long-term prospects amid JLR concerns

TANMAY TIWARY New Delhi, 12 March

utomobile giant Tata Motors' shares were in demand on Wednesday as the stock rallied as much as 3.69 per cent to hit an intraday high of ₹671.80 per share, before settling 3.18 per cent higher at ₹668.45.

By comparison, the BSE Sensex settled 0.10 per cent, or 72.56 points, lower at 74,029.76. The northward move came after analysts said they were cautiously optimistic about the company's prospects, following recent discussions with its group chief financial officer, P B Balaji. "Jaguar Land Rover (JLR) is well positioned to achieve its FY25 Ebit margin targets, which will contribute to a net cashpositive position by the end of FY25," said Balaji.

The brokerages noted that the company's luxury division JLR was on track to meet its earnings before interest and tax (Ebit) margin guidance of at least 8.5 per cent for FY25, supported by revenue projections of 29 billion pounds. This will mark a major milestone, allowing JLR to turn net cash positive by the end of FY25.

However, analysts are cautious about JLR's performance in FY26, especially with the discontinuation of the Jaguar models and a weaker outlook in China. JLR's strong performance in the US market is a key bright spot. "The top three models — Range Rover, Range Rover Sport, and Defender — are outperforming peers across regions, especially in the US," said Balaji.

EV launches to aid growth

JLR has several electric vehicle

ON TRACK Tata Motors share price in ₹ 675.0 668.5 667.5 660.0 Chg % 652.5 3.2 647.9 645.0 Mar 11 Mar 12 Source: Bloomberg Compiled by BS Research Bureau

(EV) launches lined up that could drive growth. The transition to EVs is the bedrock of the company's strategy, and Balaji is confident that it will meet its emistargets despite the sions slower-than-expected customer adoption of EVs. "Our electric vehicle pipeline is strong, and we are confident in our ability to meet emissions targets," he said.

Cost strategy

(MHCV) sector.

costs, particularly in the US, where more vehicles sold in higher claims. He said the company plans to reduce warranty costs to around 3 per cent from the current 5.9 per cent by FY25. Analysts at Nuvama and Nomura are hopeful that these cost-saving measures will boost and ₹930, respectively. JLR's operational efficiency in the

coming years. They are upbeat about the company's passenger vehicle (PV) segment. The upcoming launch of models like the Harrier EV. Sierra, and the repositioning of drive volume growth in FY26. Tata Motors has delivered a steady performance in the commercial vehicle (CV) space, particularly in the medium and commercial heavy



Despite the challenges, analysts are largely positive about Tata Motors' long-term prospects. Nuvama revised its revenue and Ebitda CAGR estimates for FY25-27 to 2 per cent, while maintaining a 'reduce' rating for an unchanged target price of ₹720. Nomura analysts maintain a

'buy' rating with an unchanged target price of ₹861 based on a sum-of-the-parts (SOTP) valuation. They expect JLR's Ebit Balaji said JLR's high warranty margins to remain strong at 8.6 per cent in FY25, 8.1 per cent in FY26, and 8.9 per cent in FY27, recent years, have resulted in and also see upside potential in Tata Motors' PV business, with estimated volume growth of 4 per cent in FY26 and 6 per cent in FY27. Macquarie and CLSA have reportedly maintained 'outperform' with target prices of ₹826

> While there are headwinds, particularly related to US tariffs and JLR's model transition, analysts believe Tata Motors is well-positioned to navigate these challenges.

With a focus on electrification, the Curvv model are expected to improved service offerings, and strategic product launches, the company is set to see steady growth in the coming years, supported by the ongoing transformation of its JLR division and vehicle its strong presence in the Indian market.



BONUS IN HEALTH INSURANCE Choose policy with guaranteed bonus, unaffected by claims

SANJAY KUMAR SINGH & KARTHIK JEROME

With medical inflation at around 15 per cent annually, one way customers can mitigate rising costs is by opting for policies with attractive bonus features. A bonus is an additional sum insured that insurers offer policyholders.

"By offering a bonus, insurers incentivise customers to stick to them," says Siddharth Singhal, head of health insurance, Policybazaar.

While premiums may rise over time, a good bonus-linked policy lowers the per lakh cost of sum insured.

Types of bonuses

Bonuses come in three forms. A no-claim bonus (NCB) increases the sum insured if no claim is made. If a claim occurs, the bonus is not added that year, and the accumulated amount may reduce. The second type adds an NCB for claim-free years, but does not reduce the accumulated bonus if a claim is made.

The third is a guaranteed bonus, where a bonus accrues annually, regardless of claims and remains unaffected by claims. "This approach is gaining momentum as it counters inflation effectively," says Ashish Yadav, head of products and operations, ManipalCigna Health Insurance.

Bonus accumulation

and limits Insurers outline their bonus acc-

POLICIES THAT OFFER GUARANTEED BONUSES

Insurer



According to Yadav, annual	First, choose a high bas
onuses nowadays range from	insured. "A decade ago, m
to 100 per cent, while accu-	inflation was 5-7 per cent
ulation caps vary from twice	it exceeds 15 per cent an
e sum insured to being	rise further. Treatment co
nlimited. "Most policies offer	increasing due to adva

THE SMART INVESTOR 11

unlimi 20-50 per cent annual bonus, typically capped at 100 per cent," says Kapil Mehta, cofounder, SecureNow. Some insurers offer riders to

rual rate and maximum ceiling

for accrual in their policy terms.

accelerate bonus growth. "If your base plan provides a 50 per cent bonus, with a bonus booster rider it could grow by 100 per cent annually, with no cap," says Singhal.

Impact of claims

In some policies, a claim reduces the accumulated bonus at the same rate at which it accrued. "If a policy offers 100 per cent accrual each year and a customer has two claim-free years, 200 per cent gets added as a bonus to the sum insured. A claim in the third year prevents further accrual and reduces the bonus to 100 per cent. A claim in the fourth year brings the bonus amount to zero," says Singhal.

Plan

Choosing a bonus-linked policy

First, choose a high base sum medical it. Now. nd mav costs are vancing medical technology. A base sum insured of ₹50 lakh-₹1 crore is essential, followed by a policy with a strong bonus structure,' says Yadav. He adds that the base sum insured should cover most healthcare costs, while the bonus should take care of inflation.

Yadav suggests choosing a policy that guarantees a 50-100 per cent annual bonus. which does not get reduced after a claim. "Without this, the core need of managing inflation will remain unmet," he says. Avoid policies that discourage claims through restrictive bonus structures.

Some customers in older policies do not receive any bonuses despite not claiming. "The policy probably does not have the bonus feature. Such customers should port to a policy that has this feature," savs Mehta.

Rider premium

Premium

		(₹)*	(₹) for bonus SI
Manipal Cigna	Sarva Uttam	19,636	1,964
Aditya Birla Health	ABHI Active one	24,740	2,473
ICICI Lombard	Elevate	25,823	3,720
Star	Super Star	27,074	6,770
Care	Care Supreme	27,276	Inbuilt
Niva Bupa	Reassure 2.0 Titanium	30,949	Inbuilt
HDFC Ergo	Optima Secure	39,268	Inbuilt
SI is sum insured; *Premi member aged 41; sum in:	ums are for Delhi−based famil sured ₹10 lakh		hildren, with eldest urce: Policybazaar.cor

Why shift in wealth-creation strategies under new tax regime is important

expenses.

Key takeaways

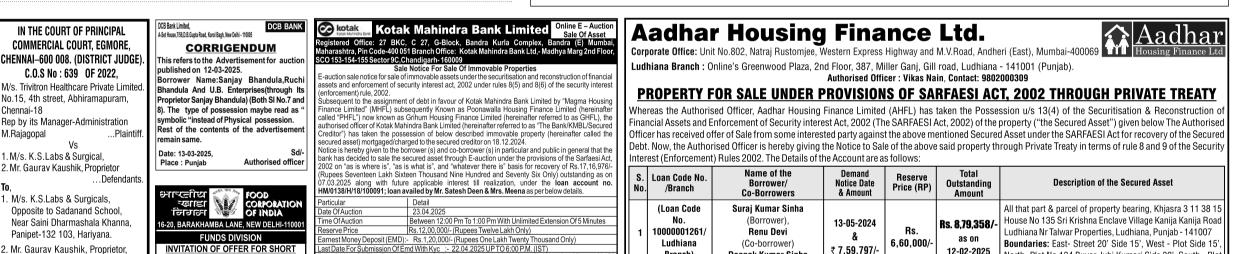
The recent overhaul of tax policies has sparked a conversation about the need for individuals to rethink their wealth-creation strategies.

Ideal wealth strategy going forward: "If one has a long term horizon, then 70-80 per cent allocation in equity and the rest Read full report here: mybs.in/2elS97E

in debt, may be ideal," says Shweta Rajani, head-Mutual Funds, Anand Rathi Wealth Limited. **Ideal portfolio balance:** Income-to-investment ratio: Save at least 20 per cent of vour income for future financial security. ■Income-to-EMI ratio: EMIs

should not exceed 40 per cent rather than just tax savings. Tax relief will boost personal of your monthly income. Emergency fund: Maintain disposable income, encouraging a reserve equal to six months both higher consumption of income for unexpected and greater savings. ■ Individuals aged 25-40 are likely to spend more due to The removal of deductions increased disposable income. The 30-45 age group may means investors must focus on real returns and financial goals focus more on investments.

COMPILED BY AYUSH MISHRA



bonus 5 to 10 mulati the su

M/s.K.S.Labs & Surgicals, Opposite to Sadanand School,	TERM LOAN FCI intends to raise Rs.25,000 crore (with	Description Of The Secured Asset: All that piece and parcel of p Khautauni No.83, Khasra No.297 (2-0), measuring 8 Marla 5 Sarsai being situated in the Revenue Estate of Village Jogiwala, Tehsii Nathusari	g 77/360 share of 2 Kenal 0 Marla	Branch)	Guarantor)	,,,		North- Plot No.134 Buyer Juni Rumari Side 30', South - Plot No.136 Buyer Ritu Devi Side 30'
Near Saini Dharmashala Khanna,	through Short Term Loan, as and when	Visite of the second se	h, East: House of Sanju Beniwal,	responsible for any	liabilities whatsoever pending up	on the said property. The Autho	rised Officer reser	is what is basis' and 'Whatever is there is basis'. AHFL is not ves the right to accept or reject the offer without assigning any
Please take notice that the above referred matter came up for hearing	'https://eprocure.gov.in/eprocure/app' and	The borrowers' attention is invited to the provisions of sub section 8 of se the time available, to redeem the secured asset. Borrowers in particular take notice that if in case auction scheduled herein fails for any reason w	and public in general may please	accepted price inclu	sive adjustment of Earnest Money	Balance immediately and the b	alance amount sha	offer of proposed buyer, he/she is required to deposit 25% of all be paid by the purchaser within 15 (fifteen) days from date of nent of balance amount by him/her within the time specified, the
on 24-02-2025 and the Hon'ble Judge was pleased to Order Paper Publication to all of you. The case is posted on	The last date of submission of offer is 21.03.2025 till 04:00 PM.	may enforce security interest by way of sale through private treaty. In case regarding assets under sale, bidder may contact the bank's IVR No. (+9 Bidder may also contact Mr. Neeraj Kumar (Mob No. +919115996497)	91-9152219751) for clarifications. & Mrs. Kanchan Nara (Mob No.	amount already dep	osited shall stand forfeited and pro	operty will be resold accordingly.		in particular to the Borrower (s), Co-Borrower (s) and Guarantor
03-04-2025 at 10.30 a.m for all of your appearances. All of you have to appear	Telephone No.: 011-43527592	+919463227690) & Mr. Akshit Solanki (Mob No. +917302111608) for c For detailed terms and conditions of the sale, please refer to the link_ <u>auctions.html</u> provided in the bank's website i.e. <u>www.kotak.com</u> and/or c	https://www.kotak.com/en/bank-	(s) that the above of	escribed immovable property mo	ortgaged/charged to the Secure	d Creditor, the Ph	ysical Possession of which has been taken by the Authorised s is what is", and "Whatever there is" and to the amount due to
in Person or through your Advocate on the above said date, before the above		Place : Sirsa, Haryana Date: 13.03.2025	Kotak Mahindra Bank Limited	If the Borrower(s),		ho is ready to purchase the m	ortgage property	/secured asset at price above the given reserve price of then
said Court, failing which the matter will be decided and Ex parte Order would be				before 28-03-2025	rrower(s) must intimate to AHFL (the AHFL will proceed sale of proper is fixed for 28-03-2025.			ce to him. If Borrower(s), Co-borrower(s) fails to intimate on or
passed in your absence. R.Ramesh ,				Place : Punjab Date : 13-03-202				(Authorised Officer) For Aadhar Housing Finance Limited
Counsel for Plaintiff				Date . 13-03-202)			

DEMAND NOTICE 13(2)

OF SECURITISATION

ACT 2002

CORRIGENDUN

EDELWEISS ASSET RECONSTRUCTION COMPANY LTD.

CIN: U67100MH2007PL C174759

Retail Central & Regd. Office: Edelweiss House, Off CST Road, Kalina, Mumbai 400098 E- Auction notice published on 12.03.2025 in the "Business Standard" English & "Rozana Spokesman" Punjabi newspaper for sale of property in the accounts of AMRIT SILVER JEWELLERS – "979376" which is to be held on 28.03.2025. It was inadvertently mentioned Rs.16,00,000/- instead of Rs.15,00,000/-. Hence Auction amount to be considered as Rs 15 00 000

All other terms and conditions of the sale remain unchanged

Sd/ Authorized Office Date : 13-03-2025 For Edelweiss Asset Reconstructions Company Limite Place : PUNJAB 🙀 Edelweiss

🕼 बैंक ऑफ़ बड़ौदा Bank of Baroda

Ground Floor, Opposite Deventure Hotel Namste Chowk Karnal-132001

Bank of Baroda, Regional office, Karnal

PREMISES REQUIRED FOR SHIFTING OF BANK OF BARODA SECTOR-13, KARNAL BRANCH

Bank of Baroda Karnal, Regional Office, intends to acquire commercially approved premises at following location on lease basis i two bid system for Shifting of existing Bank of Baroda Sector-13, Urban Estate, Market Area, Karnal Branch with 24hour access, clear visibility with 3 phase Electric connection and minimum space of 4'x4'on terrace for Antenna etc.

Location	Carpet Area	Lease	Required/Proposed	Electric Load
	Required	Period	Location	Required
Sector-13, (Urban Estate) Market Area, Karnal-132001	1700– 1900 sqft approx.	10-15 Years	Prime Location in Sector-13, (Urban Estate) Market Area, Karnal-132001. Preference Will be given to the premisess located on the ground floor. (Within 1 Km from existing premises of Bank of Baroda Sector-13, Karnal Branch)	

Sealed offers are invited in Two-bid system viz: (1) Technical Bid (2) Financial Bid, from the person having clear title/ownership of the premises. Offer can be submitted from 13.03.2025 to 26.03.2025 upto 04:00 PM on above mention address. For details and tender notification & tender documents, please log on to tenders section of our Bank website www.bankofbaroda.com or www.bankofbaroda.in/tenders/zonal-regional-offices

Bank reserves the right to reject any bid without assigning reasor whatsoeve Previous tender published on Bank web site dated 28.01.2025

regarding the above subject has been cancelled rnal Region

Date: 12.03.2025	Assistant General Manager, Kar



SCO 2445-46, SECTOR 22-C, CHANDIGARH-160022 Ph.: 0172-5009688 & 5076391

This Demand Notice is hereby given under section 13(2) of the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 (54 of 2002) read with rule 3 of the Security Interest (Enforcement) Rules, 2002 here in after calling upon the under mentioned Borrowers / Guarantors to repay, the Amounts outstanding for the Credit Facilities granted to them / on their Guarantee, within 60 days from the date of this Notice. If you fail to repay to the **LIC Housing Finance Ltd.** the below mentioned amount with further interest and incidental expenses, costs etc. in terms of this notice u/s 13(2) of the Act, the LIC Housing Finance Ltd. will exercise all or any of the rights detailed under Sub-Section (4) of Section 13 and under other applicable provisions of the said Act. You are also put on notice that in terms of sub-section 4 of Section 13 you shall not transfer by sale, lease or otherwise the said secured assets detailed below of this notice without obtaining written consent of the LIC Housing Finance Ltd. The details of the account and

Secured Assets along with Amount Outstanding is given below:-SCHEDULE OF THE IMMOVABLE PROPERTY & OTHER DETAILS

	ABLE PROPERIT & UTHER L	JE TAILS		
Name of Borrower and Guarantor	Description of the Secured Assets	Date & Amount of 13(2) Notice		
APPLICANT(S):- Mr. Karan Singh S/o Pitamber Singh H. No. 55/227A, Vasant Vihar, Karnal, Haryana - 132001. CO-APPLICANT(S):- (1) Mr. Rajesh Singh S/o Karan Singh H. No. 55/227A, Vasant Vihar, Karnal, Haryana - 132001. (2) Mrs. Sanjogita W/o Karan Singh H. No. 55/227A, Vasant Vihar, Karnal, Haryana - 132001. Also at:- Property Address:- House at Basant Vihar, Karnal, Haryana Loan Account No.: 14015008739 Date of Sanction: 24.01.2008	Singh S/o Pitamber Singh (Applicant) & Mrs. Sanjogita Singh W/o Karaan Singh (Co- Applicant) on 08.05.2018 over property situated in Part and Parcel at H. No. 55/227A, Vasant	NPA Date 10.10.2024 Rs. 1,58,718.95 due as on 05.03.2025 with interest & other charges		
The Borrower's attention is invited to provisions of Sub-Section 13 of Act, in respect of time available, to redeem the secured assets.				
PLACE: Chandigarh AUTHORISED OFFICER DATE: 12.03.2025 LIC HOUSING FINANCE LTC				

E-AUCTION SALE NOTICE

EDELWEISS ASSET RECONSTRUCTION COMPANY LIMITED CIN: U67100MH2007PLC174759

Retail Central & Regd. Office: Edelweiss House, Off CST Road, Kalina, Mumbai 400098

E-AUCTION SALE NOTICE FOR SALE OF IMMOVABLE SECURED ASSETS UNDER THE SECURITISATION AND RECONSTRUCTION OF FINANCIAL ASSETS AND ENFORCEMENT OF SECURITY INTEREST ACT. 2002 READ WITH PROVISO TO RULE 8 (6) & 9(1) OF THE SECURITY INTEREST (ENFORCEMENT) RULES, 2002 ("RULES")

PROVISO 10 KOLE 8 (b) & 9(1) (0 F THE SECURITY INTEREST (ENPORCEMENT) KOLES, 2002 ("ROLES") That Ponawalla Housing Finance Limited (Presently known as Grihum Housing Finance Limited) has assigned the financial assets to Edelweiss Asset Reconstruction Company Limited on its own /acting in its capacity as trustee of EARC-TRUST-SC-438 (hereinafter referred as "EARC") pursuant to the Assignment Agreement dated 30.06.2022 under Sec. 5 of SARFAESI Act, 2002. EARC has stepped into the shoes of the PHFL and all the rights, title and interests of PHFL with respect to the financial assets along with underlying security interests, guarantees, pledges have vested in EARC in respect of the financial assistance availed by the Borrower(s) and EARC exercises all its rights as the secured creditor. Notice of 15 days is hereby given to the public in general and in particular to the Borrower(s) and Guarantor (s) that the below described immovable secured assets mortgaged in favor of the Secured Creditor, the physical possession of which has been taken by the Authorised Officer (AO) will be sold on "As is where is", "As is what is", and "Whatever there is" basis, for recovery of the amounts mentioned herein below due to EARC together with further interest and other expenses/costs thereon deducted for any money received by EARC from Borrower(s) and Guarantor(s). The Reserve Price and the Earnest Money Denosit are mentioned below for the rower).

e Earnest Money Deposit are mentioned below for the property.

		DETAILS OF S	ECURED	ASSET PUT FOR A				
SI. No	Loan Account No	Name of Borrower/ Co Borrower	Trust name	Total Outstanding Dues INR as on 25.04.2022	Reserve Price (In Rs)	Earnest Money Deposit (Emd) In Rs	Date & Time Of Auction	Type of Possess ion
1.	HM0041H17100068 & HL0041H17100002 Poonawalla Housing Finance Limited (presently known as Grihum Housing Finance Limited)	1) KULDIP SINGH (Borrower), 2) JASPREE SINGH SIDHU(Co-borrowe 3)JASWINDER KAUR (Co-borrower)			₹ 19,00,000/- (Rupees Nineteen Lakhs Only)	₹ 1,90,000/- (Rupees One Lakhs Ninety Thousand Only)	28th March 2025 at 11.00 AM	Physical
PROPERTY DESCRIPTION: All That Piece And Parcel Of Mortgage Property Of Kh. No. 103//5 Village Samrai, Tehsil Phillaur, Distt. Jalandhar Jalandhar PIN 144418.								
	Im	portant Informati	on reg	garding Auct	ion Proce	ess:		
1	EMD Demand Drafts (DD) shall be drawn in favor of "EDELWEISS ASSET RECONSTRUCTION COMPANY LIMITED - EMD ACCOUNT" payable at Mumbai							
	EMD Payments made through RTGS shall be to:Name of the Account No. EDELWEISS ASSET RECONSTRUCTION COMPANY LIMITED - EMD ACCOUNT" Account No: 000405158602; Name of the Bank -ICICI BANK; IFSC Code: IFSC ICIC0000004							
3	Last Date of Submission of EMD Received 1 day prior to the date of auction							
4	Place for Submission of Bids 1st Floor, Edelweiss House, off CST Road, Kalina, Mumbai-400098							
5	5 Place of Auction (Web Site for Auction) E Auction (https://auction.ade/weiscore.in)							

Place of Auction (Web Site for Auction) E-Auction (https://auction.ed

Place: Mumbai

Date: 13.03.2025

6 Contact details Toll free Number: 1800 266 6540 Date & Time of Inspection of the Property As per prior appointment

For detailed terms and conditions of the sale, please refer to the link provided in EARC's website i.e. https://auction.edelweissarc.in

Sd/- Authorized Office

For Edelweiss Asset Reconstruction Company Limite

